



Build a business at home & online

Open your own Usborne 'pop-up bookshop' this month and receive this Starter Kit of books & stationery

Just \$79.⁹⁵

STARTER KIT
WORTH OVER
\$200

Your Usborne Books at Home Consultant

The stated joining fee does not include delivery or shipping and handling taxes (please see reverse or ask your Consultant for more details). Covers may vary from those illustrated. The company reserves the right to substitute titles with replacements of equal or greater value.

The kit also includes the following business stationery items: 1 pack of 50 Customer Order Forms, 50 sales flyers, 1 pack of 50 Party Invite Cards, 5 UBAH 2017 Catalogues, 1 Very First Reading Parent's Guide.

August Starter Kit Order Form



Our Starter Kit contains everything you need to start a successful business with Usborne Books at Home

STARTER KIT
WORTH OVER
\$200

	Value Subtotal	Your Cost	Shipping & Handling	Ship/Hand Tax (use one group only)				
				Group 1 **	Group 2 **	Group 3 **		
225426 <input type="checkbox"/> Starter Kit	\$239.45	\$79.95	\$20.00	\$2.60	\$3.00	\$1.00	\$ _____	
224733 <input type="checkbox"/> 5 Extra UBAH Catalogues	\$16.25	\$15.00	\$2.00	\$0.26	\$0.30	\$0.10	\$ _____	
							Total	\$ _____

* Kits include a complimentary Business Bundle Package

Shipping & Handling Taxes

Taxes on Shipping & Handling will be charged according to the shipping address:

- *Group 1: Ontario: 13% HST
- **Group 2: Nova Scotia: 15% HST
New Brunswick: 15% HST
Newfoundland & Labrador: 15% HST
Prince Edward Island: 15% HST
- ***Group 3: All other provinces & territories: 5% GST

Name: _____

Address: _____

City: _____

Province: _____ Postal Code: _____

Telephone: _____

Email: _____

Please provide street name and number for courier. If not provided orders are shipped by mail.

Payment & Delivery

Payment must accompany Order Form.

Please send this completed form with your signed Consultant Agreement to:

Fax: 1-800-461-6858 or

Email: consultantsupport@usbornebooksathome.ca or

Mail / courier to:

471 Eagle Street, Newmarket, ON L3Y 1K7

Visa Mastercard Card#: _____

Expiry: _____

Cardholder Name: _____

Cardholder Signature: _____

The cardholder hereby agrees to Clause 17 in the Consultant Agreement.

The deadline to submit this order form with a signed Consultant Agreement is midnight local time on **August 31st, 2017**. All new Consultant applications received after 12 noon Eastern time on **August 30th**, may have a sign up date in September.



Consultant Agreement

Usborne Books At Home

CONSULTANT AGREEMENT made between Riverwood Publishers Ltd., operating as Usborne Books at Home, (the Company), located at 471 Eagle Street, Newmarket, Ontario L3Y 1K7, and

Consultant's Name _____

Address _____

City _____ Province _____ Postal Code _____

Telephone _____ Fax _____

Work Phone _____ Internet access? yes no Email _____

1. The Consultant agrees to act in her/his own time as a Selling Agent of the Company, advising on and selling the Company's products on a regular basis to the best of her/his ability.

2. The Consultant agrees to order books, maintain records, and provide a monthly report to her/his Supervisor of completed and planned activities if requested, and attend training meetings in her/his local area.

3. The Consultant agrees, in her/his capacity as a Consultant, to sell only goods authorized by the Company. The sale of any unauthorized materials at a UBAH party or event will be grounds for immediate termination.

4. The Consultant agrees that she/he is an independent contractor, at least 18 years of age (unless this agreement is signed by a parent or legal guardian), is not an employee of the Company, and therefore is responsible for remittance of any and all taxes for which she/he may be liable.

5. The Consultant agrees, if she/he wishes to sell to Schools, to complete a training program in order to qualify as a Educational Specialist. The Consultant also agrees not to represent herself/himself as an agent of Riverwood Publishers in order to sell books to schools under Riverwood's normal terms and conditions to these accounts. Any transaction between the Consultant and these Customers should be strictly between the customer and the Consultant and payment for any orders produced should be forwarded by the Consultant with the order in the normal fashion. The Consultant agrees that she/he may not sell to public libraries or bookstores on any terms.

6. The Consultant is permitted, should she/he so desire, to set up and maintain a personal website and/or make use of social media to promote her/his independent UBAH business. Use of the words "Usborne" or "UBAH" is not permitted to be used in any part of the top-level-domain name unless registered by or on behalf of the Company. Website/blog addresses must be submitted to the Company and will be reviewed for content from time to time. If the Consultant sets up and maintains a personal website (blog, social media site), then the Consultant agrees that should she/he become inactive (i.e. sales under \$500 in any 6 month period) or should this agreement terminate for any other reason, the Consultant will dismantle any website she/he has placed on the World Wide Web.

7. The Company agrees to allow the Consultant to deduct her/his own base commission, where applicable, from all her/his orders.

8. The Company agrees to provide, to the best of its ability, educational advice and training in presentation skills to enable the Consultant to provide a satisfactory service to customers.

9. The Consultant agrees not to sell the Usborne Books at a discount off the regular retail price except as part of a promotional offer authorized by the Company. The Consultant also agrees not to sell the books at a price higher than the current retail price.

10. The Consultant shall be considered "active" providing she/he has had a minimum sales volume of \$500.00 within the previous six months.

11. Should the Consultant fail to maintain "active" status, she/he can request a probationary period of two months during which the Consultant may regain active status. If the requirements for "active" status are not met during the probationary period, the Consultant will be deleted from the Company's "active" file and will no longer receive mailings from the Company or via ubahlist. At such time, this agreement shall be null and void. Should the Consultant decide in the future to rejoin the UBAH program, a new consultant agreement and business bundle kit will be required. A nominal reactivation fee of \$10.00 will be charged.

12. The Consultant will not assume any obligations in the name of or on account of the Company, nor accept payment from any party, of an obligation due to the Company and will not make any representations, guarantees, or warranties with respect to the products, except as are expressly authorized by the Company. The Consultant agrees to act in a professional and businesslike manner so as to promote customer interest and the best interests of the Company.

13. This agreement may be terminated at any time by either party on two weeks written notice. Should either party default in performance of any of the provisions of this agreement, or if the Consultant does anything which, in the opinion of the Company, is prejudicial to the Company's interests, this agreement may be terminated without notice.

14. I understand that the acceptance of this Agreement by UBAH does not constitute the sale of a franchise and that there are no exclusive territories granted to anyone.

15. Upon notification to its Consultants, the Company may, at its discretion, amend the UBAH Compensation Plan and/or terms of the Consultant Agreement. I agree to abide by any and all such amendments. The continuation of my UBAH business or my acceptance of commission and/or bonus cheque or other payments constitutes my acceptance of any such amendments.

16. I understand and agree that I cannot assign, transfer, share or bequeath, in whole or in part, my business as an Usborne Consultant, or any rights or obligations under this Agreement with any other person, firm or company.

17. In the unlikely event of your not subsequently submitting orders worth a minimum value of \$200.00 retail in total, within 12 weeks of your Start Date, we will alter your Usborne status from Consultant to customer, and invoice you for the difference between the price you paid for your kit and the retail price. Following receipt of your balance payment the kit will become entirely your property and your further obligation to us will be nil.

I agree to act as a Consultant for Usborne Books At Home on the terms stated in this agreement:

Signed _____

Date _____

Sponsored by _____

Supervisor _____

My Business goal is: _____

How did you hear about Usborne?

Print Ad Internet Search

Home Show Family/Friend

Conference Other _____

Office Use Only

Processed Date

Start Date

Qualifying Date

Quick Start